



Energy Storage Procurement & Integration Optimization



**Secure unmatched project value
with a new approach to energy
storage system integration.**

The Benefits of Anza



Low-Cost Options Available Now

Visibility into competitively priced options based on our multi-gigawatt-scale buying power



Guaranteed Capacity to Quickly Sign POs

Pre-negotiated contract terms and guaranteed lead time and price



BESS Integration Expertise for Less Hassle

Comprehensive package from design to deployment with pre-vetted equipment, logistics management and system commissioning services

What is the Anza solution?

- A new, proprietary online energy storage marketplace for developers, IPPs, utilities and EPCs to compare product options
- Robust system sizing, augmentation and lifecycle cost modeling that delivers product ranking reports based on equipment availability, cost and project inputs
- Competitive pricing and delivery terms on proven energy storage suppliers, with capacity already procured at locked-in pricing and agreed contract terms
- Risk mitigation and execution support, including strategic sourcing, solutions and systems engineering, project execution support and commissioning management



To try out Anza, visit app.anzarenewables.com

Anza Helps Energy Storage Buyers



With in-house strategic sourcing and engineering, Anza expands your access to a wide range of battery suppliers while ensuring that your integrated system will perform according to your project requirements.

Strategic Sourcing

- Access to available capacity from proven suppliers with pre-negotiated contracts and SPAs in place
- Vetted manufacturer and product regulatory compliance
- Scope alignment between battery, EMS, and PCS vendors
- Supplier contract management for successful project execution

Solutions Engineering

- Facility right-sizing based on POI energy and power targets
- Battery DC block and power conversion system (PCS) component specification and configuration
- DC system design with the balance of plant guidance for accurate project estimating
- Capacity maintenance strategy development

Systems Engineering

- Facilitate battery, PCS, EMS intersystem engineering and vendor management
- Failure modes and effects analysis, hazard mitigation analysis support, emergency response guidelines
- Mapping of commercial use cases into software application modes
- Pre-deployment test plans for hardware and controls model validation

Project Execution

- Engineering support for proper product implementation
- Product documentation control and delivery, including a permitting package
- Regional and model code compliance review and documentation

Commissioning

- Cross-team engineering coordination
- Proper documentation, parameter validation and facility energization oversight
- Witness test advisement and support
- Punchlist aggregation, tracking and closeout

Try Anza today and transform your storage procurement experience.

Manufacturer	Module	Watt Class	Price	WPP Value	Revenue Value	Capex Savings
1		540 W	0.407 \$/W	\$0	\$0	\$0
2		540 W	0.406 \$/W	\$1,455,835	\$0	\$1,455,835
3		540 W	0.407 \$/W	\$2,052,842	\$1,156,350	\$896,492
4		520 W	0.407 \$/W	\$2,764,655	\$1,358,564	\$1,406,091
5		520 W	0.407 \$/W	\$2,899,547	\$84,848	\$2,814,699
6		540 W	0.405 \$/W	\$3,201,750	\$21,281	\$3,180,469
7		600 W	0.407 \$/W	\$3,380,457	\$21,114	\$3,359,343
8		540 W	0.403 \$/W	\$3,635,788	\$1,362,485	\$2,273,303
9		450 W	0.407 \$/W	\$3,775,137	\$84,848	\$3,710,289
10		520 W	0.404 \$/W	\$4,254,250	\$248,517	\$4,005,733
11		520 W	0.403 \$/W	\$4,724,450	\$1,448,521	\$3,275,929
12		575 W	0.398 \$/W	\$5,395,324	\$42,623	\$5,352,701
13		520 W	0.398 \$/W	\$5,513,790	\$84,848	\$5,428,942
14		520 W	0.403 \$/W	\$6,048,203	\$3,173,078	\$2,875,125
15		540 W	0.403 \$/W	\$6,261,140	\$3,337,137	\$2,923,999
16		520 W	0.398 \$/W	\$6,793,098	\$1,246,267	\$5,546,831
17		540 W	0.407 \$/W	\$7,733,773	\$1,238,533	\$6,505,240